

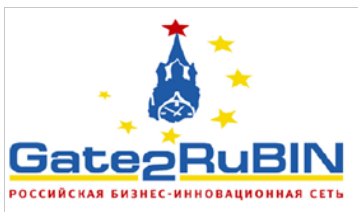
# network enterprise europe



*Business Support on Your Doorstep*

## Gate2RuBIN Conference – EEN Correspondence Centre in Russia (29-30 October 2009, Moscow, Russia)

Joint FASIE calls for SME cooperation (France, Germany): results and perspectives



European Commission  
Enterprise and Industry



# The Foundation for Assistance to Small Innovative Enterprises (FASIE)

- non-commercial state organisation set up by Russian government in 1994.
- Budget- 1.5% of the annual government spending on science and research (civil) (approx. 50 mln EUR)
- **Main tasks:**
  - implementation of government policy for the development and support of SME's;
  - direct financial, informational and other aid to SME's
  - creating and developing an infrastructure for SME.
- > 5000 projects financed

# Types of national support projects

- **START** - for start-ups, up to 3 years,
- **UMNIK** - support to young scientists,
- **RAZVITIE** - financing R&D on the basis of IP to create new products, export oriented SME's (2008),
- **PUSK** - partnerships with Universities,
- **TEMP** - licensing.

# Co-Financing bilateral program FASIE-IB BMBF (Germany)

- pilot call 2008 -13 projects financed,
- 2009 – 64 applications received,
- 50 000 EUR from each side + co-financing,
- only SME's from Russia, any organization from Germany, limited thematic priorities,
- call 2009 –financing for 17 projects.

## Gate2RuBIN: Call results FASIE-IB BMBF (Germany)

- **14** Gate2RuBIN centres - involved in programs,
- **12** centres – distributed German profiles to Russian SMEs,
- **3** centres – worked up their own profiles for German SMEs,
- **8** expression of interest from German side,
- **11** expression of interest from Russian side,
- **9** Gate2RuBIN centres – result achieved,
- **19** co-financing project proposal submitted by Gate2RuBIN centres' SMEs (**total 64**),
- **Financing for 6 projects (total 17 - 35%).**

## Co-Financing bilateral program FASIE- OSEO (France)

- call announced February 2009,
- 23 applications received (18 – eligible),
- 100 000 EUR from each side + co-financing,
- only SME's on both sides (Consortium with R&D Institutes and Universities possible),
- not limited to thematic priorities,
- 4 projects will start January 2010.

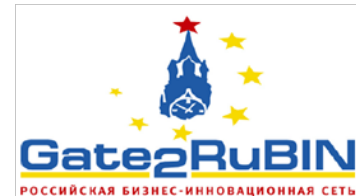
## Gate2RuBIN: Call results FASIE- OSEO (France)

- **14** Gate2RuBIN centres involved in programs,
- **60** Gate2RuBIN centres' SMEs interested in programs,
- **10** centres – distributed French profiles to Russian SMEs,
- **5** centres – worked up their own profiles for French SMEs,
- **9** expression of interest from French side,
- **13** expression of interest from Russian side,
- **5** Gate2RuBIN centres – result achieved,
- **8 co-financing project proposal submitted by Gate2RuBIN centres' SMEs (total 23).**

## Positive experience



- Tool's elaboration for competitive tender in case of different legal basis in Russia and in EC countries,
- High cooperation degree in the decision of questions,
- Simplicity of taking decisions and consultations,
- High level of mutual understanding,
- Interaction efficiency.



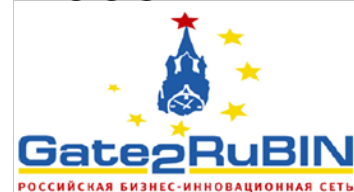
## Plans on France and German



- The call will be announced - 15 November 2009,
- The deadline for the first stage - 30 January 2010,
- The decision of financing - July 2010,
- Financing and circumstances are the same as in 2009.



- Call will be announced no sooner than the spring 2010,
- Financing and circumstances are the same as in 2009.



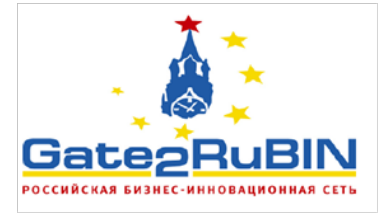
## Additional perspectives

- Bilateral agreements with Spain and Switzerland,
- EUREKA mechanisms enable to finance bilateral projects R&D with EC countries.

***FASIE's experience with bilateral financing mechanisms enables to replicate them in projects with other countries.***



*Business Support on Your Doorstep*



**Contact:** Alexander Larchikov  
Deputy Director RUITC  
+ 7 499 720 69 17

[www.unitc.ru](http://www.unitc.ru)   [lartchikov@unitc.ru](mailto:lartchikov@unitc.ru)

**Enterprise Europe Network - Russia   Gate2RuBIN**

**Thank you for your attention!**